



Patient-Centered Diagnostics

Virology All-Inclusive Initiative

Cepheid's comprehensive **all-in-one price per patient test** provides laboratories with the capability to increase testing capacity and improve access to integrated multi-disease testing solutions to improve operational efficiencies.



Simple Access

- One test price for virology tests
- No upfront capital cost



Comprehensive Support

- System maintenance, service, and repair covered
- Optimise system uptime, test utilisation, and capacity



Integrated Diagnostics

- Multi-disease testing enables ability to do more on one system
- Deliver patient-centered services combining tests depending on service needs

All-Inclusive Price per Patient Test — \$65 AUD[†]



- Tests for HIV, HCV, HBV, plus more
- GeneXpert® XVI system with 10-color
- Service and maintenance agreement included
- User training



HIV EID⁺ and viral load
90 mins



Hepatitis B viral load
60 mins



Hepatitis C diagnosis and viral load
60–105¹ mins

Virology

Complex Technology Made Simple

2 Easy Steps

1

Transfer sample per package insert to the cartridge[^]



or

2

Scan, load cartridge, and start test



PN0114-01

Virology All-Inclusive Benefits

		Standard Capital Purchase [^]	Cepheid All-Inclusive
Agreement	Virology Test Price	\$65 AUD	\$65 AUD
	Minimum yearly volume commitment 2,000 tests [#]		x
	3-year fixed price agreement		x
Installation	Site survey, instrument delivery, and installation	x	x
Training	Initial training	x	x
	Annual refresher training, if required		x
Technical Support	24/7 technical support	x	x
	Telephone and web support		x
Maintenance	Annual preventative maintenance service	x [^]	x
	Require additional budget for warranty extension	x	
	Xpert Check software included		x
Repairs	Repair parts and labour	x [†]	x
	On-site annual service		x
	Service travel, labour, and accommodation		x

Visit us at www.cepheid.com/en to learn more about Cepheid's CE-IVD tests for use on the GeneXpert system.

* Early Infant Diagnosis.

[^] Warranty and warranty extension.

[#] Yearly volume can be in any combination of virology tests.

[†] Subject to conditions. Price excludes GST.

References:

1 Refer to package inserts for Xpert HCV VL Fingerstick and Xpert HCV Viral Load, respectively

CE-IVD. *In Vitro* Diagnostic Medical Device. May not be available in all countries. Not available in the United States.

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