



Patient-Centered Diagnostics

Virology All-Inclusive Initiative

Cepheid's comprehensive **all-in-one price per patient test** provides country programs with the capability to increase testing capacity and improve access to integrated multi-disease testing solutions to drive toward elimination goals



Simple Access

- One test price for virology tests
- No upfront capital cost



Comprehensive Support

- System maintenance, service and repair covered
- Optimise system uptime, test utilisation and capacity



Integrated Diagnostics

- Multi-disease testing enables ability to do more on one system
- Deliver patient-centered services combining tests depending on service needs

All-Inclusive Price per Patient Test – \$14.90 EXW#



- WHO pre-qualified tests for HIV, HCV, HBV, HPV plus more
- GeneXpert® XVI system with 10-color
- Service and maintenance agreement
- Freight and logistics
- User training



HIV EID* and viral load
90 mins



Hepatitis B viral load
60 mins



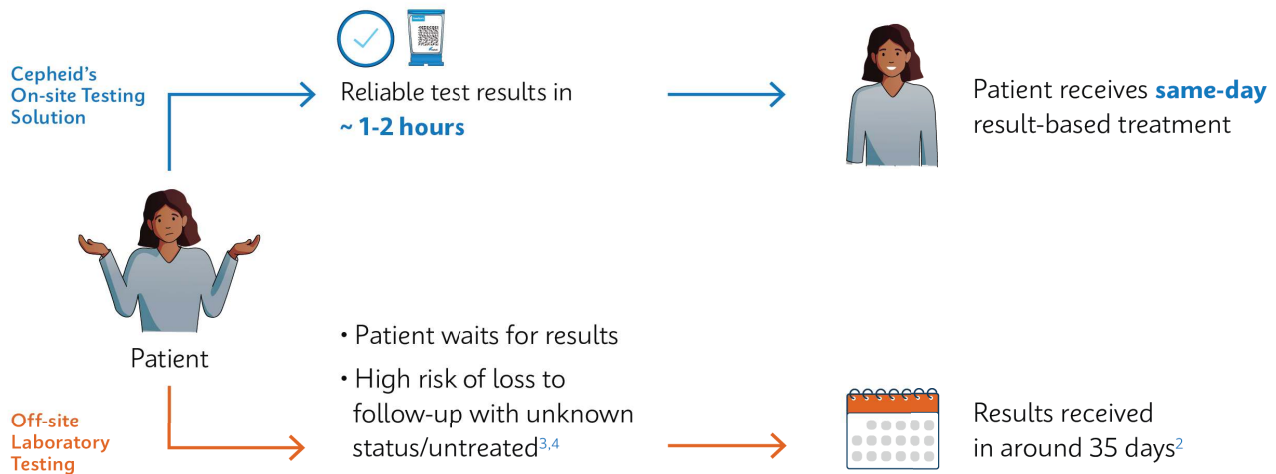
Hepatitis C diagnosis and viral load
60–105¹ mins



Human Papilloma virus
60 mins

Impact on Patient Pathway

Improved patient management for key and priority populations



Virology All-Inclusive Benefits

| | | Standard Capital Purchase [^] | Cepheid All-Inclusive |
|------------------------------|--|--|-----------------------|
| Agreement | Virology Test Price | \$14.90 | \$14.90 |
| | Minimum yearly volume commitment 10,000 tests | | x |
| | 3-year fixed price agreement | | x |
| Installation | Site survey, instrument delivery and installation | x | x |
| Training | Initial training | x | x |
| | Annual refresher training | | x |
| Technical Support | 24/7 technical support | x | x |
| | Telephone and web support | | x |
| Performance Guarantee | Timely critical-part replacement monitored monthly | | x |
| | System and module uptime | | x |
| | Quarterly and yearly reviews | | x |
| Maintenance | Annual preventative maintenance service | x [^] | x |
| | Require additional budget for warranty extension | x | |
| | Xpert Check software included | | x |
| Repairs | Repair parts and labour | x [†] | x |
| | On-site annual service | | x |
| | Service travel, labour, and accommodation | | x |

Visit us at www.cephheid.com/en to learn more about Cepheid's CE-IVD tests for use on the GeneXpert® system.

* Early Infant Diagnosis

[^] Warranty and warranty extension

EX Works

[†] Subject to conditions

References:

- 1 Refer to package inserts for Xpert HCV VL Fingerstick and Xpert HCV Viral Load respectively
- 2 Boeke CE et al. Journal of the International AIDS Society 2021;24:e25677
- 3 Baldé, A. et al. HIV Med, 2019 20: 47-53. <https://doi.org/10.1111/hiv.12668>
- 4 Goggin et al. AIDS Patient Care STDS. 2019 Aug;33(8):346-353. doi: 10.1089/apc.2019.0050

CE-IVD. In Vitro Diagnostic Medical Device. May not be available in all countries. Not available in the United States.

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